

Frameworks to watch in your sector

Jul - Dec 2023



Framework agreements are used more and more to award work in the public sector. If you want to scale your business with government, it's vital you know which frameworks are really being used by your target accounts to award contracts.

In this guide, we've harnessed
Tussell's framework analytics
to uncover which frameworks
were used to award highvalue work between July and
December 2023, helping you
prioritise which frameworks to
get on to.



IT & Digital

CPV: 72000000, 48000000

Contracts awarded between 01/07/2023 - 31/12/2023

<u>Framework name</u>	Value of call-off contracts	Volume of call-off contracts	Top buyer (by contract value)
G-Cloud 13	£1.18b	642	
Technology Services 3	£363m	44	
SWAN Re-procurement	£228m	2	Want to see which buyers are using these
Digital specialist and Programmes	£226m	24	frameworks?
Technology Products and Associated Services	£185m	138	Book a demo

These frameworks were identified using Tussell's market intelligence platform.

Frameworks are ranked based on the value of identified call-off contracts matched to said framework.

Only contracts awarded between 1st July 2023 to 31st December 2023 are included. Sectors are defined by contract CPV codes and/or contract keyword searches. Due to the lag in contract award publication, the value and volume of call-off contracts may be understated in some cases. To learn more, contact us at contact@tussell.com

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Contracts awarded between 01/07/2023 - 31/12/2023

Based on contract keyword searches, including terms such as "facilities management", "hard fm", "soft fm", etc.

Framework name	Value of call-off contracts	Volume of call-off contracts	<u>Top buyer (by contract value)</u>
Facilities Management Marketplace	£552m	6	
Construction Professional Services	£26.0m	5	
Provision of Building Cleaning Services	£14.6m	5	
Building Works	£14.3m	12	
National Framework for Refit and Refurbishment Solutions	£10.4m	2	



Contracts awarded between 01/07/2023 - 31/12/2023

CPV codes: 85000000

Framework name	Value of call-off contracts	Volume of call-off c	ontracts Top buyer (by contract value)
Managed Equipment & Clinical Service Solutions	£107m	3	
DPS for Domiciliary Care Services	£44.6m	1	1
Provision of Insourcing/Outsourcing Clinical Surgical and Diagnostic Procedures	£41.7m	12	Want to see which buyers are
NHS Type 2 Diabetes Path to Remission Programme	£4.9m	9	using these frameworks?
NEPO Education, Health & Social Care	£4.9m	10	Book a demo



Contracts awarded between 01/07/2023 - 31/12/2023

CPV codes: 45000000

<u>Framework name</u>	Value of call-off contracts	Volume of call-off contracts
Meridian Water Strategic Infrastructure Works	£121m	1
Construction Work & Associated Services	£78.8m	10
Construction Work & Associated Services 2	£76.9m	4
Modular Buildings	£73.4m	3
Vehicle Charging Infrastructure Solutions	£60m	1



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Contracts awarded between 01/07/2023 - 31/12/2023

CPV code: 79600000

Framework name
Managing Temporary and Permanent Recruitment
Managed Services for Temporary Agency Resources (MSTAR3)
Managed Services for Temporary Agency Resources (MSTAR4)
Non Clinical and Temporary Fixed Term Staff
Permanent Recruitment 2

Value of call-off contracts	Volume of call-off contra
£389m	3
£24m	1
£16.4m	2
£15.4m	159
£15m	1





Consultancy

Contracts awarded between 01/07/2023 - 31/12/2023

Due to the difficulty of neatly defining consultancy, this analysis is based only on contracts awarded to the 10 largest consulting firms (Bain, PA Consulting, BCG, Deloitte, EY, KPMG, McKinsey, and PwC)

<u>Framework name</u>	Value of call-off contracts	Volume of call-off contracts	<u>Top buyer (by contract value)</u>
MCF3	£110m	46	
Technology Services 3	£33.6m	3	1
Digital Specialist and Programmes	£16m	1 Wo	ant to see which buyers are
G-Cloud 13	£15.4m	8	using these frameworks?
Audit & Assurance Services	£10.9m	6	Book a demo





Skills Training

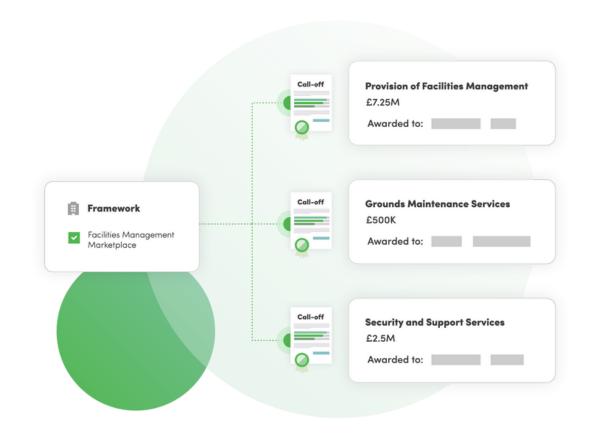
Contracts awarded between 01/07/2023 - 31/12/2023

CPV codes: 80000000, 73000000, 75130000; Contract keywords include "end point assessment", "vocational qualification", etc.

<u>Framework name</u>	Value of call-off contracts	Volume of call-
Apprenticeship Training DPS	£28m	29
Prison Education Framework	£5.15m	90
DPS for Apprenticeship Training Provision	£2.67m	5
Provision of Apprenticeship Training and End Point Assessment Services	£1.85m	21
Public Health Practitioner (Degree Apprenticeship) Framework	£943k	2



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Every public sector framework all in one place

Tussell is the only market intelligence platform that matches call-off contracts to the frameworks they were awarded through.

- Identify the most valuable framework in your sector
- Pin-point which frameworks your target accounts & competitors are on
- Get visibility over what's being tendered via frameworks
- Stop wasting time on fruitless frameworks

Book a demo