

# Frameworks to watch in your sector

Jul - Dec 2023



Framework agreements are used more and more to award work in the public sector. If you want to scale your business with government, it's vital you know which frameworks are really being used by your target accounts to award contracts.

In this guide, we've harnessed Tussell's framework analytics to uncover which frameworks were used to award high-value work between July and December 2023, helping you prioritise which frameworks to get on to.



## IT & Digital

CPV: 72000000, 48000000

Contracts awarded between 01/07/2023 - 31/12/2023

| <u>Framework name</u>                       | <u>Value of call-off contracts</u> | <u>Volume of call-off contracts</u> | <u>Top buyer (by contract value)</u> |
|---|------------------------------------|-------------------------------------|--------------------------------------|
| G-Cloud 13                                  | £1.18b                             | 642                                 |                                      |
| Technology Services 3                       | £363m                              | 44                                  |                                      |
| SWAN Re-procurement                         | £228m                              | 2                                   |                                      |
| Digital specialist and Programmes           | £226m                              | 24                                  |                                      |
| Technology Products and Associated Services | £185m                              | 138                                 |                                      |



Want to see which buyers are using these frameworks?

[Book a demo](#)

*These frameworks were identified using Tussell's market intelligence platform. Frameworks are ranked based on the value of identified call-off contracts matched to said framework. Only contracts awarded between 1st July 2023 to 31st December 2023 are included. Sectors are defined by contract CPV codes and/or contract keyword searches. Due to the lag in contract award publication, the value and volume of call-off contracts may be understated in some cases. To learn more, contact us at [contact@tussell.com](mailto:contact@tussell.com)*



## Facilities Management

Contracts awarded between 01/07/2023 - 31/12/2023

Based on contract keyword searches, including terms such as "facilities management", "hard fm", "soft fm", etc.

| <u>Framework name</u>                                    | <u>Value of call-off contracts</u> | <u>Volume of call-off contracts</u> | <u>Top buyer (by contract value)</u> |
|--|------------------------------------|-------------------------------------|--------------------------------------|
| Facilities Management Marketplace                        | £552m                              | 6                                   |                                      |
| Construction Professional Services                       | £26.0m                             | 5                                   |                                      |
| Provision of Building Cleaning Services                  | £14.6m                             | 5                                   |                                      |
| Building Works   | £14.3m                             | 12                                  |                                      |
| National Framework for Refit and Refurbishment Solutions | £10.4m                             | 2                                   |                                      |



## Health & Social Care

Contracts awarded between 01/07/2023 - 31/12/2023

CPV codes: 85000000

| <u>Framework name</u>   | <u>Value of call-off contracts</u> | <u>Volume of call-off contracts</u> | <u>Top buyer (by contract value)</u> |
|---|------------------------------------|-------------------------------------|--------------------------------------|
| Managed Equipment & Clinical Service Solutions                                  | £107m                              | 3                                   |                                      |
| DPS for Domiciliary Care Services   | £44.6m                             | 1                                   |                                      |
| Provision of Insourcing/Outsourcing Clinical Surgical and Diagnostic Procedures | £41.7m                             | 12                                  |                                      |
| NHS Type 2 Diabetes Path to Remission Programme                                 | £4.9m                              | 9                                   |                                      |
| NEPO Education, Health & Social Care  | £4.9m                              | 10                                  |                                      |



## Works

Contracts awarded between 01/07/2023 - 31/12/2023

CPV codes: 45000000

| <u>Framework name</u>                         | <u>Value of call-off contracts</u> | <u>Volume of call-off contracts</u> | <u>Top buyer (by contract value)</u> |
|---|------------------------------------|-------------------------------------|--------------------------------------|
| Meridian Water Strategic Infrastructure Works | £121m                              | 1                                   |                                      |
| Construction Work & Associated Services       | £78.8m                             | 10                                  |                                      |
| Construction Work & Associated Services 2     | £76.9m                             | 4                                   |                                      |
| Modular Buildings                             | £73.4m                             | 3                                   |                                      |
| Vehicle Charging Infrastructure Solutions     | £60m                               | 1                                   |                                      |



## Recruitment

Contracts awarded between  
01/07/2023 - 31/12/2023  
CPV code: 79600000

| Framework name   | Value of call-off contracts | Volume of call-off contracts | Top buyer (by contract value) |
|--|-----------------------------|------------------------------|-------------------------------|
| Managing Temporary and Permanent Recruitment             | £389m                       | 3                            |                               |
| Managed Services for Temporary Agency Resources (MSTAR3) | £24m                        | 1                            |                               |
| Managed Services for Temporary Agency Resources (MSTAR4) | £16.4m                      | 2                            |                               |
| Non Clinical and Temporary Fixed Term Staff              | £15.4m                      | 159                          |                               |
| Permanent Recruitment 2                                  | £15m                        | 1                            |                               |



## Consultancy

Contracts awarded between  
01/07/2023 - 31/12/2023

Due to the difficulty of neatly defining consultancy, this analysis is based only on contracts awarded to the 10 largest consulting firms (Bain, PA Consulting, BCG, Deloitte, EY, KPMG, McKinsey, and PwC)

| Framework name                    | Value of call-off contracts | Volume of call-off contracts | Top buyer (by contract value)  |
|-----------------------------------|-----------------------------|------------------------------|--|
| MCF3                              | £110m                       | 46                           | <br><i>Want to see which buyers are using these frameworks?</i><br><a href="#">Book a demo</a> |
| Technology Services 3             | £33.6m                      | 3                            |  |
| Digital Specialist and Programmes | £16m                        | 1                            |  |
| G-Cloud 13                        | £15.4m                      | 8                            |  |
| Audit & Assurance Services        | £10.9m                      | 6                            |  |



## Skills Training

Contracts awarded between  
01/07/2023 - 31/12/2023

CPV codes: 80000000, 73000000, 75130000; Contract keywords include "end point assessment", "vocational qualification", etc.

| Framework name   | Value of call-off contracts | Volume of call-off contracts | Top buyer (by contract value) |
|--|-----------------------------|------------------------------|-------------------------------|
| Apprenticeship Training DPS  | £28m                        | 29                           |                               |
| Prison Education Framework   | £5.15m                      | 90                           |                               |
| DPS for Apprenticeship Training Provision                              | £2.67m                      | 5                            |                               |
| Provision of Apprenticeship Training and End Point Assessment Services | £1.85m                      | 21                           |                               |
| Public Health Practitioner (Degree Apprenticeship) Framework           | £943k                       | 2                            |                               |



# tussell

## Every public sector framework all in one place

Tussell is the only market intelligence platform that matches call-off contracts to the frameworks they were awarded through.

- ✓ Identify the most valuable framework in your sector
- ✓ Pin-point which frameworks your target accounts & competitors are on
- ✓ Get visibility over what's being tendered via frameworks
- ✓ Stop wasting time on fruitless frameworks

[Book a demo](#)