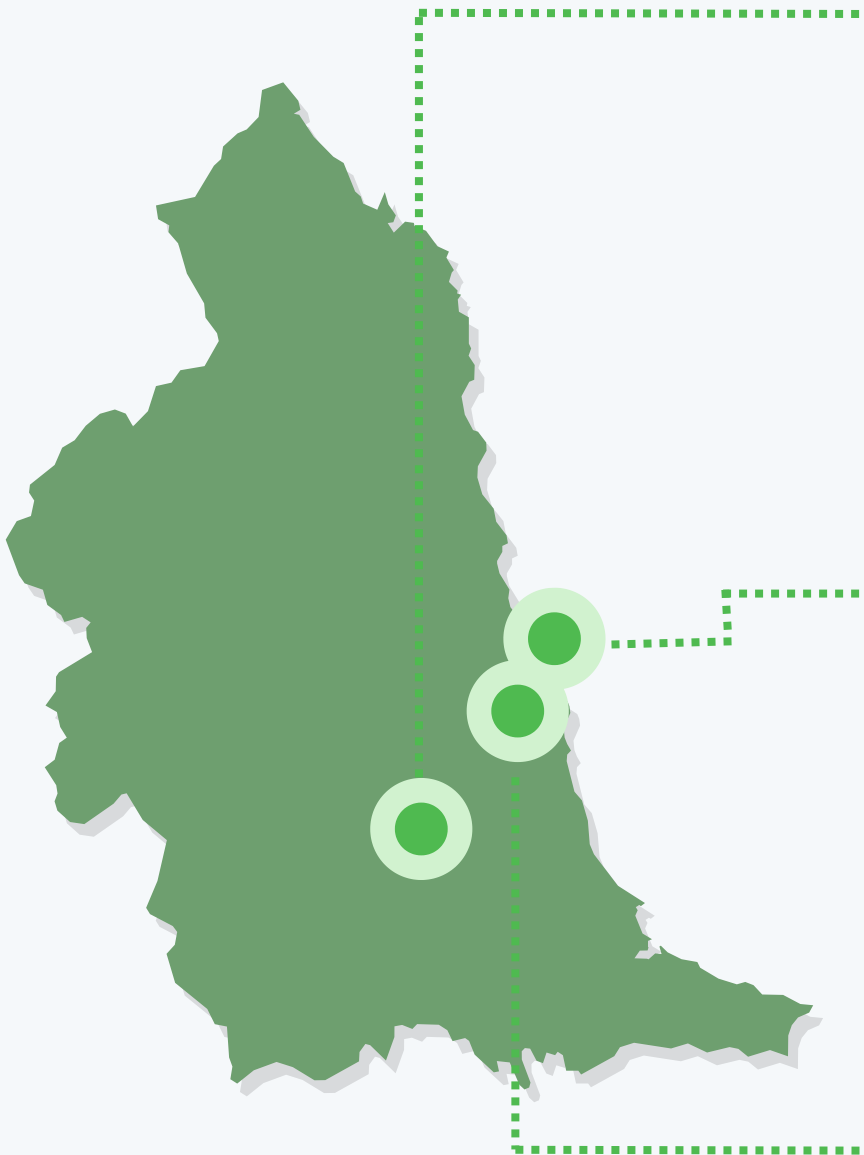


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SME Regional Spotlight

October 2025 Edition

North East



Hicomply

Location: Durham

Public earnings (H1 2025): £0

Largest contract award by value (2025):

[Hicomply risk management software](#) provided to Homes England

[Hicomply](#) is a governance, risk, and compliance (GRC), ISMS platform that automates and streamlines achieving and maintaining certifications.



Environmental Measurements Limited

Location: North Shields

Public earnings (H1 2025): £0

Largest contract award by value (2025):

[Rain gauges](#) to measure rainfall, Met Office

[Environmental Measurements Limited \(EML\)](#) specialise in weather stations and rain monitoring.



Happiest at Home

Location: Newcastle

Public earnings (H1 2025): £0

Largest contract award by value (2025):

[Short Breaks](#) for young people with disabilities, Lincolnshire City Council

[Happiest at Home](#) provide dedicated home care, friendship and support services across the country.

Working more with SMEs is an important way for contracting authorities to promote social value through their procurement. Using [Tussell's market intelligence platform](#), we've spotlight 3 SMEs working in each of England's regions, to help kickstart your search for new smaller businesses to integrate into your supply chain.

North West



Studio Mutt

Location: Liverpool

Public earnings (H1 2025): £0

Largest contract award by value (2025):

[Exhibition and Graphic Design Services](#) for National Museums Liverpool.

[Studio MUTT](#) is an architecture and design studio based in Liverpool and London, working everywhere.



Coaching Inside and Out

Location: Manchester

Public earnings (H1 2025): £0

Largest contract award by value (2025):

[Coaching in the Community](#) pre and post release from custody for the MOJ.

[CIAO](#) offers those in prison and those convicted of offences life coaching that challenges and supports them, so they can help themselves and others.



Tomorrows Forests

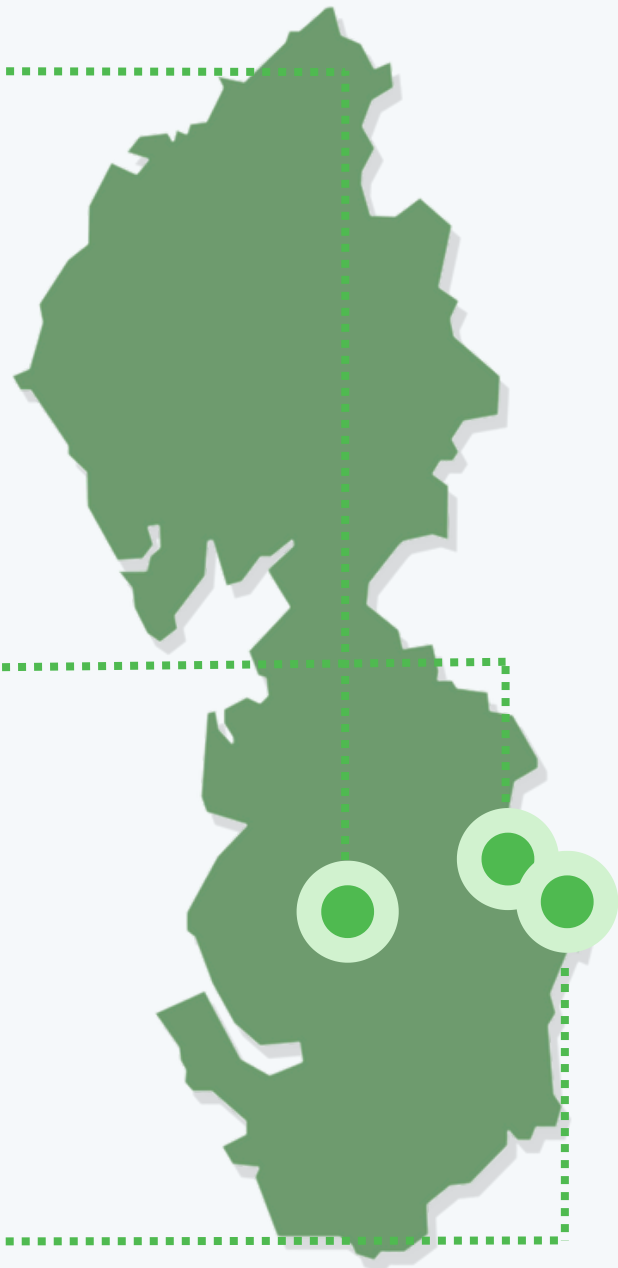
Location: Bury

Public earnings (H1 2025): £197k

Largest contract award by value (2025):

[Forest creation](#) for Cheshire West and Chester Council.

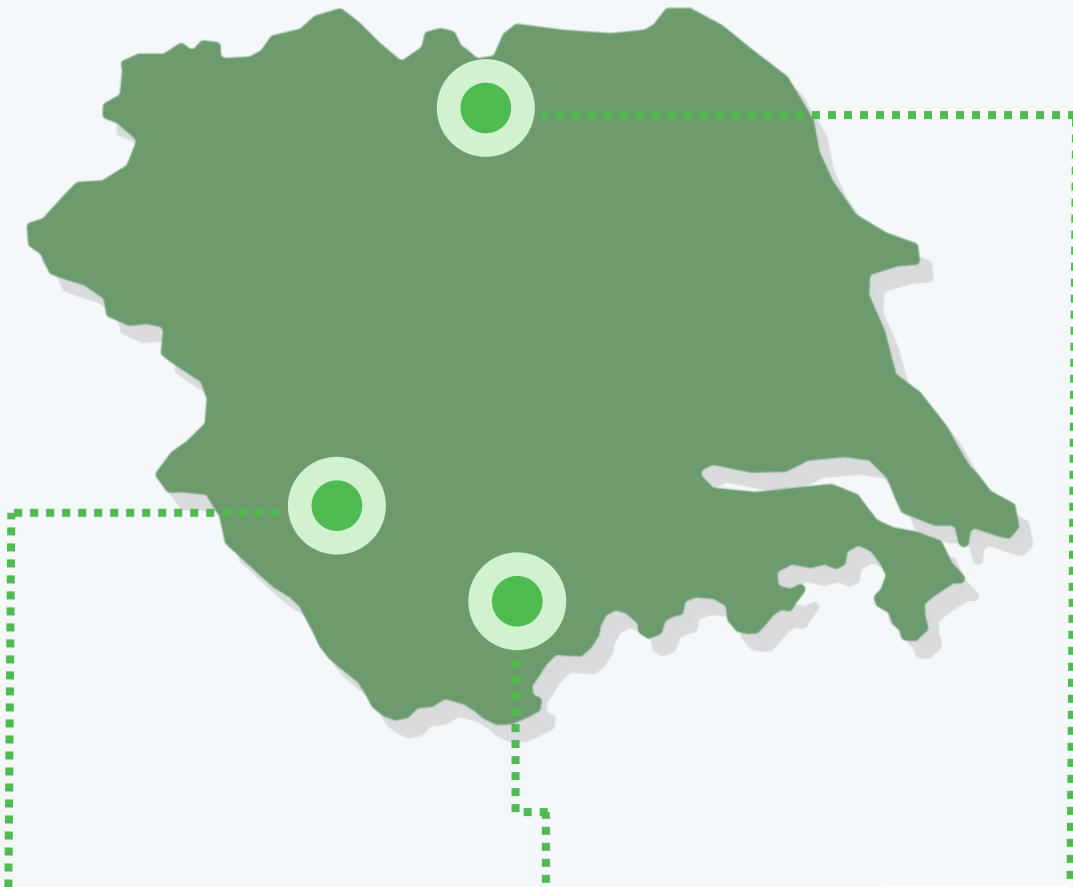
[Tomorrows Forests](#) builds biodiversity by creating habitats and planting trees



How did we find these SMEs?

All SMEs were identified using [Tussell's market intelligence platform](#). Only organisations with at least one published contract award in 2025 were selected. Chosen SMEs are not endorsed by Tussell.

Yorkshire & The Humber



DB Dental Equipment

Location: Brighouse

Public earnings (H1 2025): £382k

Largest contract award by value (2025):

[Dental chairs & accessories](#) sold to Leeds Teaching Hospitals NHS Trust.

[DB Dental Equipment Limited](#) supplies, installs, and services dental equipment for practices.



H.S. Harbon & Sons

Location: Doncaster

Public earnings (H1 2025): £0

Largest contract award by value (2025):

[Armthorpe Community Centre Solar Panels](#) for Armthorpe Parish Council.

[HS Harbon & Sons Ltd](#) are a long established Electrical Engineering provider.



North Yorkshire Timber Co

Location: Northallerton

Public earnings (H1 2025): £0

Largest contract award by value (2025):

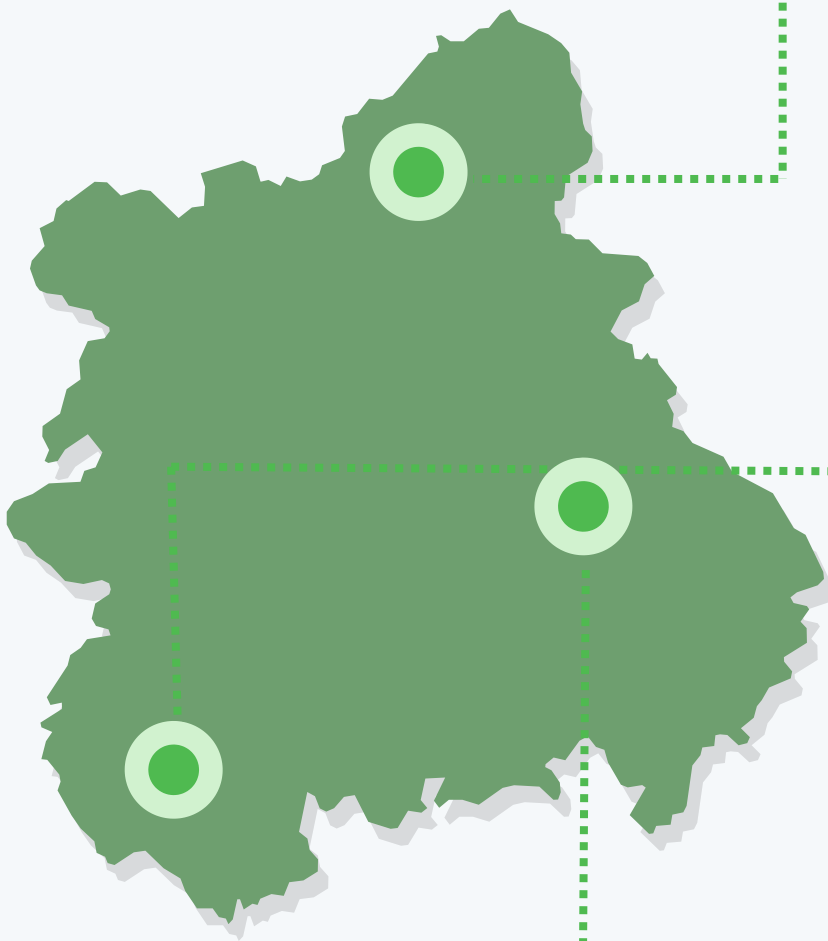
[Coastal Group Chairs](#) (to advise on coastal flooding and erosion) for the Environmental Agency.

[North Yorkshire Timber Co](#) offers a wide range of timber, joinery, and construction-related wood products and services.

Did you know ...

Data from [Tussell & LocalGov's 2025 Local Government Procurement Index](#) shows that 35% of direct procurement spending by UK-based local authorities went to SMEs in 2024.

West Midlands



SecureCloud+

Location: Stoke-On-Trent

Public earnings (H1 2025): £14.4m

Largest contract award by value (2025):

[Linguistic Training Local Area Network](#) for the MOD.

[SecureCloud+](#) provides innovative ICT systems for Defence and Public Sector customers with demanding security requirements.



Brightwells Auctions

Location: Leominster

Public earnings (H1 2025): £0

Largest contract award by value (2025):

[Vehicle Salvage and auction](#) for the Police & Crime Commissioner for Norfolk.

Established in 1846, [Brightwells](#) is a leading provider of auction services, land agents and chartered surveying



Entec Si

Location: Birmingham

Public earnings (H1 2025): £27.5k

Largest contract award by value (2025):

[Digital strategy implementation](#) for Borough Council of King's Lynn & West Norfolk.

[Entec Si](#) is a business change consultancy, specialising in technology and digital transformation.

Did you know ...

Data from Tussell & LocalGov's 2025 Local Government Procurement Index shows that local authority spending with SMEs is increasing every year - but the proportion of spending going to VSCEs has actually fallen.

East Midlands



Innaxys

Location: Heanor

Public earnings (H1 2025): £332k

Largest contract award by value (2025):

[GIS Mapping Solution](#) for the Police & Crime Commissioner for Cheshire.

[Innaxys](#) is a UK software firm that designs and delivers cloud-based solutions for public safety and government



Drain Doctor

Location: Brackley

Public earnings (H1 2025): £1.37m

Largest contract award by value (2025):

[Installation of sewage treatment plant](#) system for Cambridgeshire County Council.

[Drain Doctor](#) provides drainage and emergency plumbing services across the UK.



Adrenaline Alley

Location: Corby

Public earnings (H1 2025): £0

Largest contract award by value (2025):

[Novice skate park and pump track](#) installation for Godmanchester Town Council.

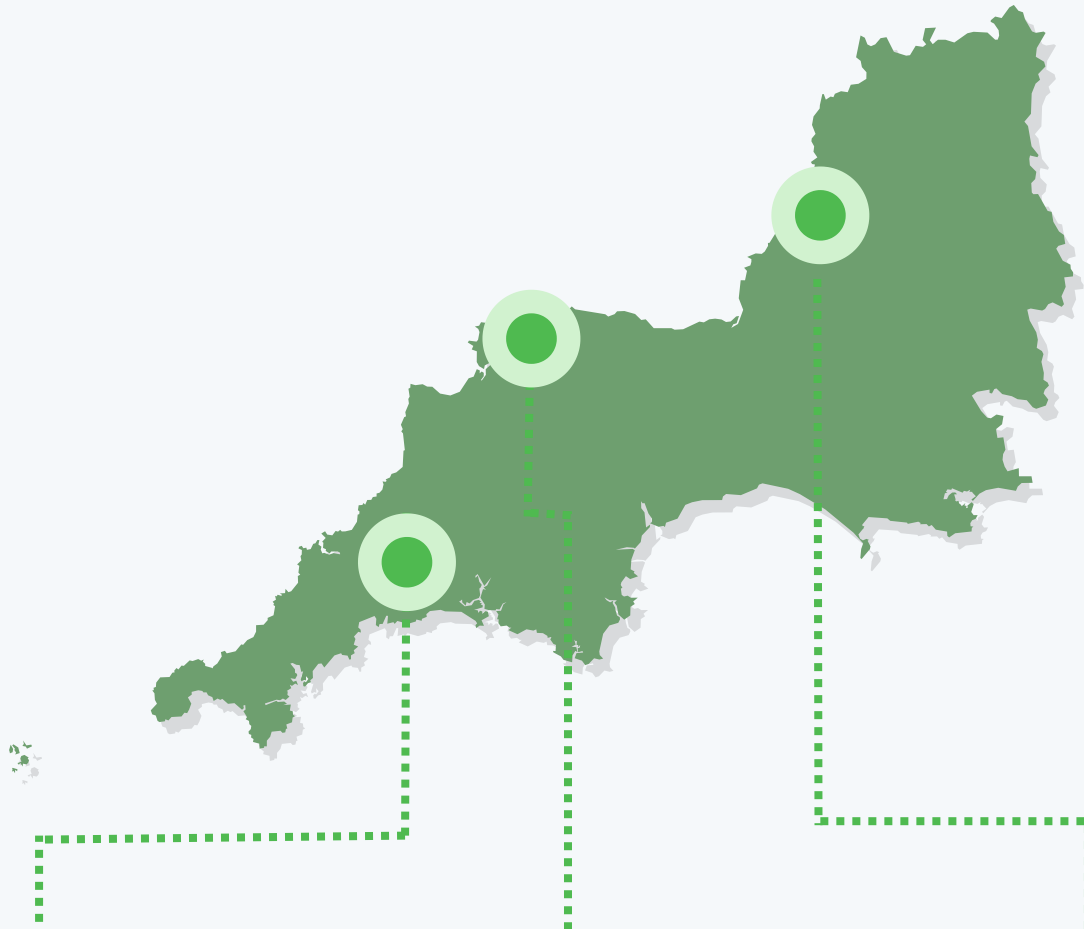
[Adrenaline Alley](#) is a massive indoor sports centre with professional riding areas for BMX bikes, skateboards and scooters.



Did you know ...

Data from [Tussell & LocalGov's 2025 Local Government Procurement Index](#) shows that East Midlands-based local authorities worked with more than 12,000 SMEs in 2024.

South West



Idenna

Location: Bodmin

Public earnings (H1 2025): £19.5k

Largest contract award by value (2025):

[Destination marketing](#) for Cornwall Council.

[Idenna](#) is a full-service creative agency based in Cornwall, producing integrated storytelling, branding, film, web design, photography, copy and campaigns



Acuity Research & Practice

Location: Umberleigh

Public earnings (H1 2025): £524k

Largest contract award by value (2025):

[Tennant Satisfaction Surveys](#) for Believe Housing.

[Acuity Research & Practice](#) is a UK consulting and insight firm specialising in the social housing sector.



Sustrans

Location: Bristol

Public earnings (H1 2025): £0

Largest contract award by value (2025):

[Development of behaviour change initiatives](#) to support infrastructure development for East Sussex County Council.

[Sustrans](#) is a UK charity that makes it easier for people to walk, wheel, and cycle.

Did you know ...

Data from [Tussell & LocalGov's 2025 Local Government Procurement Index](#) shows that 75% of local authorities in the South West perform above average in terms of spending with local firms.

South East



Gala Lights

Location: Aylesford

Public earnings (H1 2025): £576k

Largest contract award by value (2025):

[Festive lights](#) for Braintree Town Council.

[Gala Lights](#) designs and manufactures bespoke, energy-efficient Christmas lighting for towns and cities.



Webcurl

Location: Kidlington

Public earnings (H1 2025): £144k

Largest contract award by value (2025):

[Managed Services](#) for Bedford Borough Council.

[Webcurl](#) is a UK firm that delivers bespoke digital solutions - especially for public sector clients



Adams Precision Hydraulics

Location: Southampton

Public earnings (H1 2025): £122k

Largest contract award by value (2025):

[Floating bridge works](#) for Isle of Wight Council.

[Adams Precision Hydraulics](#) is an engineering firm specialising in hydraulic system design, supply, repair and installation services

Did you know ...

Data from Tussell & LocalGov's 2025 Local Government Procurement Index shows that local authorities in the South East worked with over 40,000 SMEs, VCSEs and local firms in 2024 - more than any other UK region.

East of England



Delta Fire

Location: Norwich

Public earnings (H1 2025): £311k

Largest contract award by value (2025):

Supply of firefighting branches for Devon & Somerset Fire & Rescue Service

Delta Fire is a UK-based fire safety and firefighting equipment manufacturer and supplier.



John Bradshaw

Location: Peterborough

Public earnings (H1 2025): £211k

Largest contract award by value (2025):

Supply, lease and maintenance of EV tow tugs for Nottinghamshire Healthcare NHS Foundation Trust

Bradshaw manufactures, leases and repairs commercial and industrial electric vehicles.



5Y Technology

Location: Chelmsford

Public earnings (H1 2025): £0

Largest contract award by value (2025):

Strategic reporting software as a service for the National Physical Laboratory.

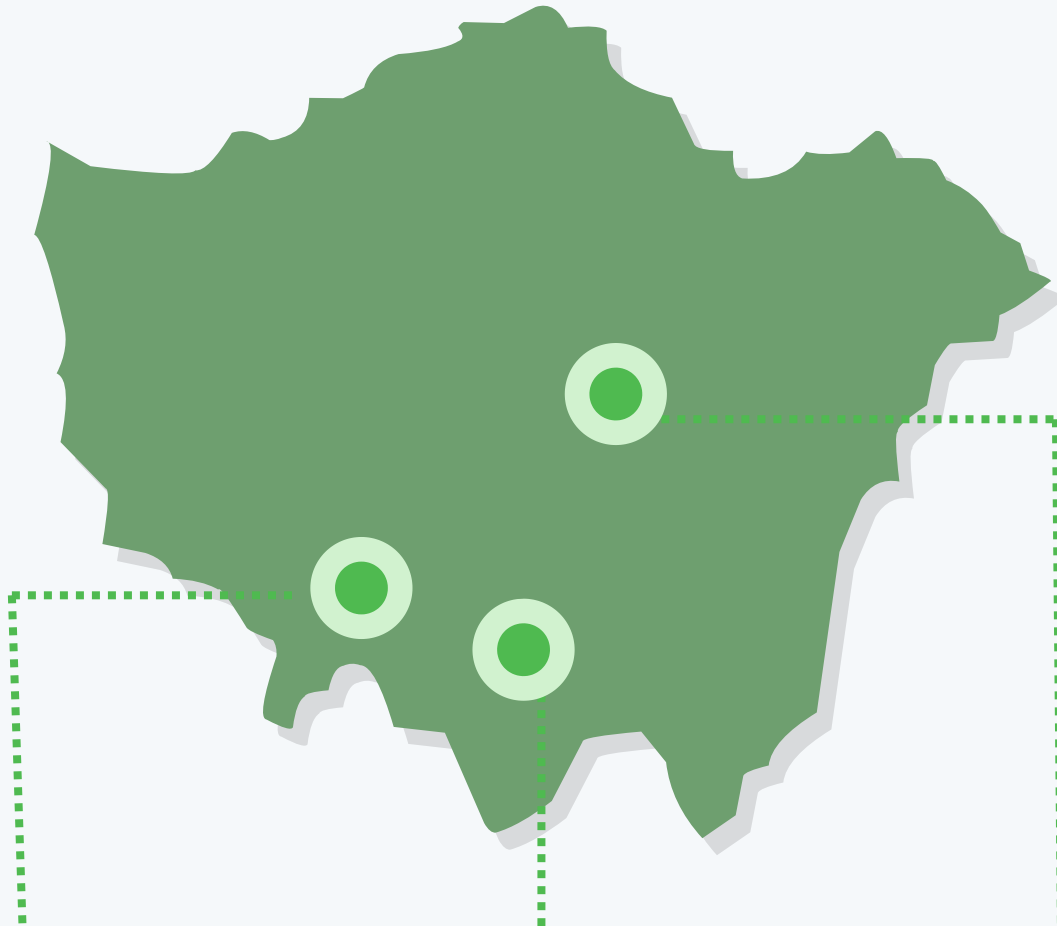
5Y Technology is a UK-based business transformation platform provider.



Did you know ...

Data from Tussell's 2025 SME Procurement Tracker shows that local government spent more than 4x what central government spent with SMEs in 2024.

London



Plus Four Market Research

Location: London

Public earnings (H1 2025): £12.6k

Largest contract award by value (2025):

[Adult social care surveys](#) for the London Borough of Bexley.

[Plus Four Market Research](#) is an independent full-service research agency based in London.



Henderson Biomedical

Location: Croydon

Public earnings (H1 2025): £107k

Largest contract award by value (2025):

[Replacement of 13 Blood Component Centrifuges](#) for NHS National Services Scotland.

[Henderson Biomedical](#) is a laboratory equipment supplier and repair firm based in Croydon, London.



Spark2Life

Location: London

Public earnings (H1 2025): £165k

Largest contract award by value (2025):

[Stop Listen Engage Project](#) for the London Borough of Walthamstow.

[Spark2Life](#) is a charity that supports children, young adults and those who face adversity

Did you know ...

Data from [Tussell & LocalGov's 2025 Local Government Procurement Index](#) shows that more than 90% of London-based local authorities perform above average in terms of spending with local firms.

Find more SMEs for your supply chain

All of the SMEs in this report were identified using Tussell. To see how Tussell can help your contracting authority to identify and work with more SMEs, [click here](#).

All of this analysis was produced using tusell^o

Discover why local authorities rely on our insights

GMCA
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Westminster

Brighton & Hove
City Council

Lincolnshire
COUNTY COUNCIL

h&f
hammersmith & fulham

SURREY

CORMAC

BLACKBURN
DARWEN
BOROUGH COUNCIL

East Sussex
County Council

"I've just done in 10 seconds what we would've spent half a day researching."

Head of Commercial Infrastructure @ Large Midlands County Council

