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Frameworks to watch in your sector

Jan – Jun 2024

Framework agreements are being used more and more to procure goods & services. The trouble is actually finding the right frameworks to begin with. Teams often waste hours searching for frameworks, and risk missing ones which cater to your specific needs.

In this guide, we've harnessed Tussell's framework analytics to uncover which frameworks were used to award high-value work between January and June 2024, helping you narrow down which frameworks to utilise when you next go to market.

IT & Digital

CPV: 72000000, 48000000   Contracts awarded between 01/01/2024 – 30/06/2024

Framework name	Value of call-off contracts	Volume of call-off contracts	Top buyer (by contract value)
Digital and Legacy Application Services	£999m	6	
Technology Services 3	£441m	36	
G-Cloud 13	£429m	679	
Technology Products and Associated Services 2	£256m	128	
Back office software	£236m	47	

Want to see which buyers are using these frameworks?

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Facilities Management

Contracts awarded between 01/01/2024 – 30/06/2024

Based on contract keyword searches, including terms such as "facilities management", "hard fm", "soft fm", etc.

Framework name	Value of call-off contracts	Volume of call-off contracts	Top buyer (by contract value)
RM6257 Security – Physical, Technical and Support Services	£225m	2	
Facilities Management & Workplace Services	£141m	2	
Construction Professional Services	£105m	5	
Responsive repairs, Voids and Associated Works DPS	£20m	1	
Scape National Consultancy Framework	£15m	1	

Health & Social Care

Contracts awarded between 01/01/2024 – 30/06/2024

CPV codes: 85000000

Framework name	Value of call-off contracts	Volume of call-off contracts	Top buyer (by contract value)
NHS Diabetes Prevention Programme	£101m	2	
Temporary Accommodation & Associated Services	£51.2m	2	
CAEHRS Framework	£50.1m	1	
Doncaster Supported Living Service	£32.3m	1	
DPS for Domiciliary Care Services	£24.7m	2	

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Works

Contracts awarded between 01/01/2024 – 30/06/2024

CPV codes: 45000000

Framework name	Value of call-off contracts	Volume of call-off contracts	Top buyer (by contract value)
Planned and Responsive Repairs and Maintenance Contractor Framework	£158m	6	
Development and Construction DPS	£60.6m	5	
Construction Works & Associated Services	£48.6m	7	
Construction Works & Associated Services 2	£45m	1	
Collaborative Delivery Framework	£35m	32	

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Recruitment

Contracts awarded between
01/01/2024 – 30/06/2024

CPV code: 79600000

Framework name	Value of call-off contracts	Volume of call-off contracts	Top buyer (by contract value)
Public Sector Resourcing	£114m	1	🔒
Managed Services for Temporary Agency Resources (MSTAR4)	£67.9m	5	
Managing Temporary and Permanent Recruitment	£45m	3	
Non Clinical Staffing	£22.3m	171	
Clinical and Healthcare Staffing Framework	£20.1m	4	

Consultancy

Contracts awarded between
01/01/2024 – 30/06/2024

Due to the difficulty of neatly defining consultancy, this analysis is based only on contracts awarded to the 10 largest consulting firms (Bain, PA Consulting, BCG, Deloitte, EY, KPMG, McKinsey, and PwC)

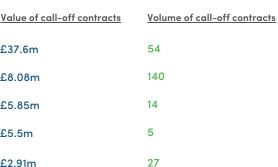| Framework name	Value of call-off contracts	Volume of call-off contracts	Top buyer (by contract value)
MCF3	£64.8m	60	🔒
Technology Services 3	£33.2m	4	
Digital Outcomes 6	£25.2m	5	*Want to see which suppliers are using these frameworks?*
G-Cloud 13	£9.14m	6	**Book a demo**
DIgital Specialist & Programmes	£7.5m	1	

Skills Training

Contracts awarded between
01/01/2024 – 30/06/2024

CPV codes: 80000000, 73000000, 75130000; Contract keywords include "end point assessment", "vocational qualification", etc.

Framework name	Value of call-off contracts	Volume of call-off contracts	Top buyer (by contract value)
Apprenticeship Training DPS	£37.6m	54	🔒
Prison Education Framework	£8.08m	140	
Framework for the Provision of Apprenticeship Training and End Point Assessment Services	£5.85m	14	
000833 Apprenticeships & Associated Training	£5.5m	5	
001086 Apprenticeships & Associated Training	£2.91m	27	

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What does this all mean?

The public sector market is in a transitionary period.

Recent analysis from Tussell and the Financial Times shows that framework usage has climbed 250% between 2019 and 2023.

And, with the 2023 Procurement Act set to go live in Q4 2024, new open frameworks and dynamic markets are expected to further alter the public procurement landscape.

For suppliers trying to stay ahead of the competition, this means its more important than ever to rely on hard data rather than anecdote when devising a framework strategy.

Used by over 20 of the UK Government's strategic suppliers, Tussell is the market's trusted source of public sector procurement data. Trusted by:

Microsoft   accenture   Virgin   Capita   BCG   mitie

SAP   indeed   serco   IBM   zoom   Jacobs

Book a demo with the Tussell team to future-proof your public sector sales strategy and find the right frameworks for your business.

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Every public sector framework
all in one place

Tussell is the only market intelligence platform that matches call-off contracts to the frameworks they were awarded through.

✅ Identify the most valuable framework in your sector

✅ Pin-point which frameworks your target accounts & competitors are on

✅ Get visibility over what's being tendered via frameworks

✅ Stop wasting time on fruitless frameworks

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