

Frameworks to watch in your sector

Jan - June 2023



Framework agreements are used more and more to award work in the public sector. If you want to scale your business with government, it's vital you know which frameworks are really being used by your target accounts to award contracts.

In this guide, we've harnessed
Tussell's framework analytics
to uncover which frameworks
were used to award highvalue work between January
and June 2023, helping you
prioritise which frameworks to
get on to.



IT & Digital

CPV: 72000000, 48000000

Contracts awarded between 01/01/2023 - 01/06/2023

<u>Framework name</u>	<u>Value of call-off</u> <u>contracts</u>	Volume of call-off contracts	Top buyer (by contract value)
Technology Products & Associated Services	£348mn	121	
G-Cloud 13	£232mn	391	
Digital Specialists and Programmes	£176mn	30	Want to see which buyers are using these
Technology Services 3	£153mn	26	frameworks?
Digital Outcomes and Specialists 5	£138mn	91	Book a demo

These frameworks were identified using Tussell's market intelligence platform.

Frameworks are ranked based on the value of identified call-off contracts matched to said framework.

Only contracts awarded between 1st January 2023 to 1st June 2023 are included. Sectors are defined by contract CPV codes and/or contract keyword searches. Due to the lag in contract award publication, the value and volume of call-off contracts may be understated in some cases. To learn more, contact us at contact@tussell.com

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Contracts awarded between 01/01/2023 - 01/06/2023

Based on contract keyword searches, including terms such as "facilities management", "hard fm", "soft fm", etc.

<u>Framework name</u>	Value of call-off contracts
Demand Management & Renewables	£80mn
Clinical & Healthcare Staffing Framework	£14.8mn
Provision of Building Cleaning Services	£7.3mn
Workplace Services (FM Marketplace Phase 2) Lot 1	£6mn
Facilities Management Services	£6mn





Contracts awarded between 01/01/2023 - 01/06/2023

CPV codes: 85000000

Framework name	Value of call-off contracts	Volume of call-off contracts	Top buyer (by contract value)
LB Havering Complex Placements	£200mn	2	
16+ High Support Needs Accommodation	£37.4mn	2	
Voucher Schemes	£28mn	1 Wa	ant to see which buyers are
MCF3	£13mn	1	using these frameworks?
Interim Education, Health & Social Care	£6.3mn	9	Book a demo

3



Contracts awarded between 01/01/2023 - 01/06/2023

CPV codes: 45000000

Framework name	Value of call-off contracts	Volume of call-off contracts
Delivery Partner Panel 3	£798mn	3
Havant Thicket Winter Storage Reservoir Project Design Services	£170mn	1
Modular Building Solutions	£80.2mn	6
Demand Management & Renewables	£80mn	1
Construction Work & Associated Services	£57.6mn	9



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Contracts awarded between 01/01/2023 - 01/06/2023 CPV code: 79600000

<u>Framework name</u>
Non Clinical & Temporary Fixed Term Staff
MSTAR3
Managed Services

Services

Provision of temporary & permanent catering staff

Executive & Non-Executive Recruitment

Value of call-off contracts	Volume of call-off contracts	
£7.1mn	29	
£3.96mn	2	
£1.4mn	1	
£1.3mn	16	
£1.2mn	5	





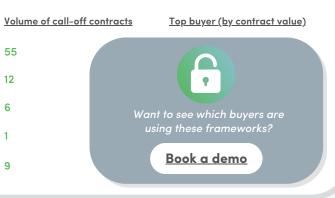
Consultancy

Contracts awarded between 01/01/2023 - 01/06/2023

Due to the difficulty of neatly defining consultancy, this analysis is based only on contracts awarded to the 10 largest consulting firms (Bain, PA Consulting, BCG, Deloitte, EY, KPMG, McKinsey, and PwC)

<u>Framework name</u>	V
MCF3	£
Audit & Assurance Services	£
G-Cloud 13	£
Technology Services 3	£
Defra Group Consultancy Framework	£

Value of call-off contracts	Volu
£81.1mn	55
£31.4mn	12
£8.1mn	6
£4mn	1
£1.6mn	9







Skills Training

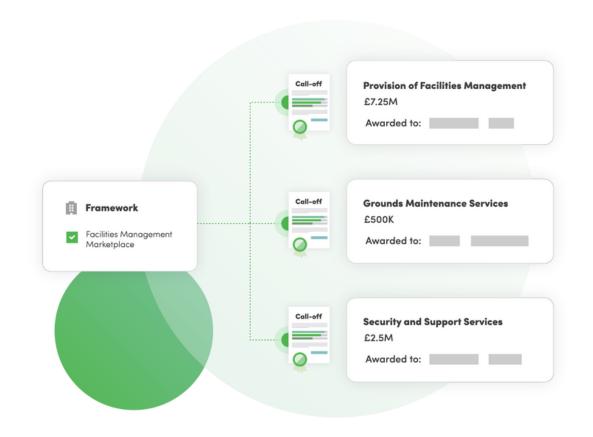
Contracts awarded between 01/01/2023 - 01/06/2023

CPV codes: 80000000, 73000000, 75130000; Contract keywords include "end point assessment", "vocational qualification", etc.

<u>Framework name</u>	<u>Value of call-off contracts</u>	Volume of call-off contracts
Prison Education Framework	£65mn	133
Apprenticeship Training Dynamic Marketplace DPS	£14.1mn	28
Apprenticeship Learning Providers	£5.3mn	11
SPaTS 2	£2.3mn	5
Apprenticeship Framework 2018 - 2024	£730k	2



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Every public sector framework all in one place

Tussell is the only market intelligence platform that matches call-off contracts to the frameworks they were awarded through.

- Identify the most valuable framework in your sector
- Pin-point which frameworks your target accounts & competitors are on
- Get visibility over what's being tendered via frameworks
- Stop wasting time on fruitless frameworks

Book a demo