

Frameworks to watch in your sector

Jan - June 2023



Framework agreements are used more and more to award work in the public sector. If you want to scale your business with government, it's vital you know which frameworks are really being used by your target accounts to award contracts.

In this guide, we've harnessed Tussell's framework analytics to uncover which frameworks were used to award high-value work between January and June 2023, helping you prioritise which frameworks to get on to.



IT & Digital

CPV: 72000000, 48000000

Contracts awarded between 01/01/2023 - 01/06/2023

<u>Framework name</u>	<u>Value of call-off contracts</u>	<u>Volume of call-off contracts</u>	<u>Top buyer (by contract value)</u>
Technology Products & Associated Services	£348mn	121	
G-Cloud 13	£232mn	391	
Digital Specialists and Programmes	£176mn	30	
Technology Services 3	£153mn	26	
Digital Outcomes and Specialists 5	£138mn	91	



Want to see which buyers are using these frameworks?

[Book a demo](#)

These frameworks were identified using Tussell's market intelligence platform. Frameworks are ranked based on the value of identified call-off contracts matched to said framework. Only contracts awarded between 1st January 2023 to 1st June 2023 are included. Sectors are defined by contract CPV codes and/or contract keyword searches. Due to the lag in contract award publication, the value and volume of call-off contracts may be understated in some cases. To learn more, contact us at contact@tussell.com



Facilities Management

Contracts awarded between 01/01/2023 - 01/06/2023

Based on contract keyword searches, including terms such as "facilities management", "hard fm", "soft fm", etc.

<u>Framework name</u>	<u>Value of call-off contracts</u>	<u>Volume of call-off contracts</u>	<u>Top buyer (by contract value)</u>
Demand Management & Renewables	£80mn	1	
Clinical & Healthcare Staffing Framework	£14.8mn	1	
Provision of Building Cleaning Services	£7.3mn	3	
Workplace Services (FM Marketplace Phase 2) Lot 1	£6mn	1	
Facilities Management Services	£6mn	1	



Health & Social Care

Contracts awarded between 01/01/2023 - 01/06/2023

CPV codes: 85000000

<u>Framework name</u>	<u>Value of call-off contracts</u>	<u>Volume of call-off contracts</u>	<u>Top buyer (by contract value)</u>
LB Havering Complex Placements	£200mn	2	<p>Want to see which buyers are using these frameworks?</p> <p>Book a demo</p>
16+ High Support Needs Accommodation	£37.4mn	2	
Voucher Schemes	£28mn	1	
MCF3	£13mn	1	
Interim Education, Health & Social Care	£6.3mn	9	



Works

Contracts awarded between 01/01/2023 - 01/06/2023

CPV codes: 45000000

<u>Framework name</u>	<u>Value of call-off contracts</u>	<u>Volume of call-off contracts</u>	<u>Top buyer (by contract value)</u>
Delivery Partner Panel 3	£798mn	3	
Havant Thicket Winter Storage Reservoir Project Design Services	£170mn	1	
Modular Building Solutions	£80.2mn	6	
Demand Management & Renewables	£80mn	1	
Construction Work & Associated Services	£57.6mn	9	





Recruitment

Contracts awarded between
01/01/2023 - 01/06/2023
CPV code: 79600000

Framework name	Value of call-off contracts	Volume of call-off contracts	Top buyer (by contract value)
Non Clinical & Temporary Fixed Term Staff	£7.1mn	29	
MSTAR3	£3.96mn	2	
Managed Services	£1.4mn	1	
Executive & Non-Executive Recruitment Services	£1.3mn	16	
Provision of temporary & permanent catering staff	£1.2mn	5	



Consultancy

Contracts awarded between
01/01/2023 - 01/06/2023

Due to the difficulty of neatly defining consultancy, this analysis is based only on contracts awarded to the 10 largest consulting firms (Bain, PA Consulting, BCG, Deloitte, EY, KPMG, McKinsey, and PwC)

Framework name	Value of call-off contracts	Volume of call-off contracts	Top buyer (by contract value)
MCF3	£81.1mn	55	 <i>Want to see which buyers are using these frameworks?</i> Book a demo
Audit & Assurance Services	£31.4mn	12	
G-Cloud 13	£8.1mn	6	
Technology Services 3	£4mn	1	
Defra Group Consultancy Framework	£1.6mn	9	



Skills Training

Contracts awarded between
01/01/2023 - 01/06/2023

CPV codes: 80000000, 73000000, 75130000; Contract keywords include "end point assessment", "vocational qualification", etc.

Framework name	Value of call-off contracts	Volume of call-off contracts	Top buyer (by contract value)
Prison Education Framework	£65mn	133	
Apprenticeship Training Dynamic Marketplace DPS	£14.1mn	28	
Apprenticeship Learning Providers	£5.3mn	11	
SPaTS 2	£2.3mn	5	
Apprenticeship Framework 2018 - 2024	£730k	2	

Every public sector framework all in one place

Tussell is the only market intelligence platform that matches call-off contracts to the frameworks they were awarded through.

- ✓ Identify the most valuable framework in your sector
- ✓ Pin-point which frameworks your target accounts & competitors are on
- ✓ Get visibility over what's being tendered via frameworks
- ✓ Stop wasting time on fruitless frameworks

[Book a demo](#)

