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Frameworks to watch in your category

Jan - June 2023



Framework agreements are being used more and more to procure goods & services. The trouble is actually finding the ight frameworks to begin with. Teams often waste hours

searching for frameworks, and risk missing ones which cater to your specific needs.

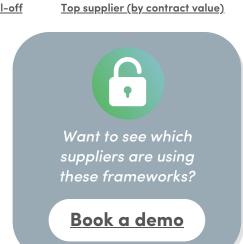
In this guide, we've harnessed Tussell's framework analytics to uncover which frameworks were used to award highvalue work between January and June 2023, helping you narrow down which frameworks to utilise when you next go to market.



IT & Digital CPV: 72000000, 48000000

Contracts awarded between 01/01/2023 - 01/06/2023

<u>Framework name</u>	<u>Value of call-off</u> <u>contracts</u>	Volume of call contracts
Technology Products & Associated Services	£348mn	121
G-Cloud 13	£232mn	391
Digital Specialists and Programmes	£176mn	30
Technology Services 3	£153mn	26
Digital Outcomes and Specialists 5	£138mn	91



These frameworks were identified using Tussell's market intelligence platform. Frameworks are ranked based on the value of identified call-off contracts matched to said framework. Only contracts awarded between 1st January 2023 to 1st June 2023 are included. Sectors are defined by contract CPV codes and/or contract keyword searches. Due to the lag in contract award publication, the value and volume of call-off contracts may be understated in some cases. To learn more, contact us at contact@tussell.com

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Contracts awarded between 01/01/2023 - 01/06/2023 Based on contract keyword

searches, including terms such as "facilities management", "hard fm", "soft fm", etc.

Framework name	Value of call-off contracts	Volume of call-off contracts	<u>Top supplier (by contract value)</u>
Demand Management & Renewables	£80mn	1	
Clinical & Healthcare Staffing Framework	£14.8mn	1	
Provision of Building Cleaning Services	£7.3mn	3	
Workplace Services (FM Marketplace Phase 2) Lot 1	£6mn	1	
Facilities Management Services	£6mn	1	



Contracts awarded between 01/01/2023 - 01/06/2023 CPV codes: 85000000

Framework name	Value of call-off contracts	Volume of call-off contracts	<u>Top supplier (by contract value)</u>
LB Havering Complex Placements	£200mn	2	
16+ High Support Needs Accommodation	£37.4mn	2	
Voucher Schemes	£28mn	1 W	ant to see which suppliers
MCF3	£13mn	1 are	e using these frameworks?
Interim Education, Health & Social Care	£6.3mn	9	Book a demo



Contracts awarded between 01/01/2023 - 01/06/2023 CPV codes: 45000000

Framework name	Value of call-off contracts	Volume of call-off contracts	<u>Top supplier (by contract value)</u>	
Delivery Partner Panel 3	£798mn	3		
Havant Thicket Winter Storage Reservoir Project Design Services	£170mn	1		
Modular Building Solutions	£80.2mn	6		
Demand Management & Renewables	£80mn	1		
Construction Work & Associated Services	£57.6mn	9		

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Contracts awarded between 01/01/2023 - 01/06/2023 CPV code: 79600000

Framework name	Value of call-off contracts	Volume of call-off contracts	<u>Top supplier (by contract value)</u>
Non Clinical & Temporary Fixed Term Staff	£7.1mn	29	
MSTAR3	£3.96mn	2	
Managed Services	£1.4mn	1	
Executive & Non-Executive Recruitment Services	£1.3mn	16	
Provision of temporary & permanent catering staff	£1.2mn	5	



Consultancy

Contracts awarded between 01/01/2023 - 01/06/2023

Due to the difficulty of neatly defining consultancy, this analysis is based only on contracts awarded to the 10 largest consulting firms (Bain, PA Consulting, BCG, Deloitte, EY, KPMG, McKinsey, and PwC)

Framework name	Value of call-off contracts	Volume of call-off contracts	<u>Top buyer (by contract value)</u>
MCF3	£81.1mn	55	
Audit & Assurance Services	£31.4mn	12	
G-Cloud 13	£8.1mn	6	Want to see which suppliers
Technology Services 3	£4mn	1	are using these frameworks?
Defra Group Consultancy Framework	£1.6mn	9	Book a demo

Skills Training

Contracts awarded between 01/01/2023 - 01/06/2023

CPV codes: 8000000, 73000000, 75130000; Contract keywords include "end point assessment", "vocational qualification", etc.

Framework name	Value of call-off contracts	Volume of call-off contracts	<u>Top supplier (by contract value)</u>
Prison Education Framework	£65mn	133	
Apprenticeship Training Dynamic Marketplace DPS	£14.1mn	28	
Apprenticeship Learning Providers	£5.3mn	11	
SPaTS 2	£2.3mn	5	
Apprenticeship Framework 2018 – 2024	£730k	2	



Provision of Facilities Management

Grounds Maintenance Services

Security and Support Services

£7.25M

£500K

£2.5M

Awarded to:

Awarded to:

Awarded to:

Call-off

Call-off

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Call-off

Framework

Marketplace

~

Facilities Management



Every public sector framework **all in one place**

Tussell is the only market intelligence platform that matches call-off contracts to the frameworks they were awarded through.

Find every relevant framework in seconds

Use the most tried-and-test routes-tomarket

Reduce risk & increase compliant procurement

Join the dots and get a complete picture of the market

<u>Book a demo</u>



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